

PAGE 4: B.1) ABOUT YOU

Q1: COUNTRY	EL SALVADOR
Q2: ABOUT YOU	
Name:	Edwin Alexander Zelada Uceda
Position:	Negociator
Ministry / Organization:	Ministry of Economy
Email Address:	ezelada@minec.gob.sv
Phone Number:	+503 25905772
Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply) :	Respondent skipped this question

PAGE 6: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

	Yes	you have Aid-for-Trade priorities?
--	-----	------------------------------------

PAGE 7: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q5: Please indicate your Aid-for-Trade prioritiesBelow are listed the most common priority areas
grouped according to broad Aid-for-Trade categories. Hease rank the top 5 priority areas among the
12 listed .(1 being the most important)Trade policy analysis, negotiations and implementation
telecommunications)5Network infrastructure (power, water,
telecommunications)1Cross-border infrastructure4Competitiveness3Regional integration2

Q6: Additional information.

Respondent skipped this question

PAGE 8: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

Q7: Have your Aid-for-Trade priorities changed since 2012?	No
--	----

PAGE 9: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

Q8: What are the top 3 drivers of these changes? (Please choose no more than 3 options)	Respondent skipped this question
Q9: Additional information.	Respondent skipped this question
Q10: Have these changes been reflected in your national development strategy?	Respondent skipped this question
Q11: Have these changes been reflected in your dialogue with development partners?	Respondent skipped this question
Q12: Is trade facilitation reflected as a priority in your national or regional development policy?	Respondent skipped this question

PAGE 10: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q13: In which existing policy document(s) can trade	National development strategy,
facilitation be found as a priority? (You may tick more than one box)	National trade strategy,
	National sectoral strategy(ies),
	Regional trade agreement,
	Regional development strategy,
	Regional infrastructure strategy

Q14: Additional information.

Translation DB: To unify efforts to modernize public administration as regards procedures to facilitate customs trade, El Salvador has set up an Integral Commission for Trade Facilitation, composed of private sector unions and Government institutions. Likewise a Customs Simplification Act has been created which establishes standards and procedures to be followed at El Salvador's customs posts.

Through the Centre for Import and Export (CIEX) a single window has been created to centralize at one point all importand export formalities.

PAGE 11: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated?	Yes

PAGE 12: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q16: Please indicate in which new draft policy	National infrastructure development strategy,
documents, currently being updated or formulated, trade facilitation is included:	Regional trade agreement,
	Other (please specify) Translation DB: Regional Trade Facilitation Strategy.

Q17: Additional information.

Translation DB: The Regional Trade Facilitation Stragegy aims to develop actions in the framework of the Border Management Coordinator (GCF) to make joint procedures at border posts more efficient. Initiatives such as the National Policy for Mobility and Logistics, led by the Ministry of Public Works, are being developed.

PAGE 14: D.1) TRADE COSTS

Q18: How important are trade costs for the competitiveness of your exports?	Very important	
Q19: Additional information.	Respondent skipped this question	
Q20: Do your national policies address the issue of trade costs for exports?	Yes	

PAGE 15: D.1) TRADE COSTS

Q21: Which document(s) address(es) the issue of	National development strategy,
trade costs for exports ?	National trade strategy,
	Sector specific strategies (e.g. agriculture, etc.)
Q22: Additional information.	Respondent skipped this question

PAGE 16: D.1) TRADE COSTS

Q23: How important are trade costs for access to imports?	Very important	
Q24: Additional information.	Respondent skipped this question	

PAGE 17: D.1) TRADE COSTS

Q25: Do national policies address the issue of trade Yes costs for imports?	
---	--

PAGE 18: D.1) TRADE COSTS

Q26: Which document(s) address(es) the issue of trade costs for imports?	National development strategy, National trade strategy, Sector specific strategies (e.g. agriculture, etc.)
Q27: Additional information.	Respondent skipped this question

PAGE 19: D.1) TRADE COSTS

Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option)	Border procedures (trade facilitation),
	Non-Tariff Measures (including standards),
	Transport infrastructure,
	Network infrastructure (ICT, power, telecoms),
	Access to trade finance
Q29: Additional information.	Respondent skipped this question

PAGE 20: D.1) TRADE COSTS

Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option)	Network infrastructure (ICT, power, telecoms), Transport infrastructure (e.g. for tourism), Non-recognition of professional qualifications, Low levels of skills in service sectors
Q31: Additional information.	Respondent skipped this question

PAGE 21: D.1) TRADE COSTS

Q32: In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)	North America, Central America, South America, The Caribbean, Western Europe
Q33: Indicate your home region.	Central America

PAGE 22: D.1) TRADE COSTS

Q34: FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)	Border procedures (trade facilitation), Non-Tariff Measures (including standards), Transport infrastructure, Network infrastructure (ICT, power, telecoms), Access to trade finance
Q35: Additional information.	Respondent skipped this question
Q36: FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)	Poor network infrastructure (ICT, telecoms), Poor transport infrastructure (e.g. for tourism), Recognition of professional qualifications
Q37: Additional information.	Respondent skipped this question

PAGE 23: D.1) TRADE COSTS

Q38: How have your trade costs evolved over the past 5 years ?	Between 0-10% reduction
Q39: Additional information.	Respondent skipped this question

PAGE 24: D.1) TRADE COSTS

Q40: Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)	Research with private sector, World Bank Doing Business Index,
	World Bank Logistic Performance Index,
	World Economic Forum Global Competitiveness Report
Q41: Additional information.	Respondent skipped this question
Q42: Do you validate the results? (You may tick more than 1 box)	Yes, dialogue with private sector, Yes, dialogue with government

Q43: Additional information.

Respondent skipped this question

PAGE 26: E.1) REDUCING TRADE COSTS

Q44: Is your government taking national action to Yes reduce trade costs?

PAGE 27: E.1) REDUCING TRADE COSTS

Q45: What national action is your government is taking ?(You may tick more than 1 box)	National government initiatives, Joint public-private sector initiatives, Private sector initiatives, Initiatives supported by development partners, Initiatives supported by non-governmental organizations
Q46: Additional information.	Respondent skipped this question
Q47: In which areas have national actions been undertaken or are on-going? (You may tick more than one box)	Border procedures (trade facilitation), Tariffs, fees and other charges, Non-Tariff Measures (including standards), Access to trade finance, Network infrastructure (ICT, power, telecoms), Transport infrastructure (e.g. for tourism)

PAGE 28: E.1) REDUCING TRADE COSTS

Q48: Is your government engaged in regional actions to reduce trade costs?	Yes
--	-----

PAGE 29: E.1) REDUCING TRADE COSTS

Q49: Please specify (You may tick more than 1 box)	Free trade agreements, Joint public-private sector initiatives, Private sector initiatives, Initiatives supported by development partners, Initiatives supported by non-governmental organizations
Q50: In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)	Border procedures (trade facilitation), Tariffs, fees and other charges, Non-Tariff Measures (including standards), Network infrastructure (ICT, power, telecoms), Access to trade finance, Network infrastructure (ICT, power, telecoms), Transport infrastructure (e.g. for tourism)
Q51: Additional information.	Respondent skipped this question

PAGE 30: E.1) REDUCING TRADE COSTS

Q52: Is external support aligned with your national and regional needs to reduce trade costs ?	Yes
Q53: Additional information.	Respondent skipped this question

PAGE 31: E.1) REDUCING TRADE COSTS

254: How is external support aligned with your needs?(You may tick more than 1 box)	Dialogue with donors has resulted in attention to the issue of trade costs
	,
	Improved dialogue with the private sector has resulted in this being prioritized
	,
	Improved dialogue with regional partners has resulted in this being prioritized

	Q55: Additional information.	Respondent skipped this question	
P	AGE 32: E.1) REDUCING TRADE COSTS		
	Q56: Why is external support not aligned with your needs?(You may tick more than 1 box)	Respondent skipped this question	
	Q57: Additional information.	Respondent skipped this question	

PAGE 34: F.1) TRADE FACILITATION AGREEMENT

Q58: What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs?	More than 10% reduction
Q59: Additional information.	Respondent skipped this question

PAGE 35: F.1) TRADE FACILITATION AGREEMENT

Q60: In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face ? (Please choose no more than 5 options)	All regions
Q61: Additional information.	Respondent skipped this question

PAGE 36: F.1) TRADE FACILITATION AGREEMENT

Q62: Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ?	Yes, after TFA adoption
Q63: Have you undertaken a Trade Facilitation Needs Assessment?	Yes

PAGE 37: F.1) TRADE FACILITATION AGREEMENT

Q64: Please specify the organization(s) involved in and year(s) of each needs assessment.	
WTO 2010	
World Bank	2010
International Trade Centre	2010
(please specify) Translation DB: El Salvador was involved in needs assessments during the period 2008-2014	

PAGE 38: F.1) TRADE FACILITATION AGREEMENT

Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?	Yes
Q66: Please specify why.	
Translation DB: Freedom of Transit: in the sense of identifying those bord modified to improve transportation flows. Acceptance of copies: need to change national and regio certified copies to perform any processing of trade transit Granting bail to transits has been identified as one of the financial support is needed to do this. Currently the proce done by the Ministry of Finance.	onal legislation on this issue which require originals or t. procedures to be improved, however technical and
PAGE 39: F.1) TRADE FACILITATION AGREEMENT	
Q67: Where might you need support to implement	To develop national implementation plans,
the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)	To support scheduling of commitments,
	To align support with on-going national reform

To align support with on-going national reform programmes

To align commitments with on-going regional programmes

PAGE 40: F.1) TRADE FACILITATION AGREEMENT

Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ? (You may tick more than 1 box)	Lack of information on funding opportunities, Differing priorities of in-country donors, Accessing global programmes
PAGE 41: F.1) TRADE FACILITATION AGREEMENT	
Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)	Border agency cooperation, Freedom of transit
Q70: Additional information.	Respondent skipped this question
PAGE 43: G.1) IMPACT: REDUCING TRADE COSTS AND	INCLUSIVE, SUSTAINABLE GROWTH
Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)	Private sector engagement and commitment, Alignment of projects with private sector priorities , Sustained political engagement and commitment by national authorities , Use of regional approach
Q72: Additional information.	Respondent skipped this question

PAGE 44: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)	Updated customs legislation, New rules on transit,
more than 5 options)	Creation of electronic single windows,
	Creation of trade facilitation committees, Creation of dialogue with private sector

Q74: Additional information.

Respondent skipped this question

PAGE 45: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)	Reduction in border clearance times, Increase in customs revenue, Increase in traffic flows through border posts, Increase in export volumes, Increase in import volumes
Q76: Additional information.	Respondent skipped this question

PAGE 46: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no	Diversification in export markets, Diversification in export products,
more than 5 options)	Entry into new value chain,
	Rise in female employment,
	Increase in foreign direct investment
Q78: Additional information.	Respondent skipped this question

PAGE 47: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)	Customs reform, Other border agency reforms, Improving access to trade finance,
	Improving the regulatory environment for services
Q80: Additional information.	Respondent skipped this question

PAGE 48: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)	Increase in exports, Rise in employment, Rise in female employment, Entry into new value chains, Moving up value chains, Diversification in export markets,
	Diversification in export products
Q82: Additional information.	Respondent skipped this question

PAGE 50: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Improved Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?

PAGE 51: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q84: If it has improved, please specify why.(You	Better dialogue with the private sector,	
	may tick more than one box)	Better dialogue with regional partners

PAGE 52: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q85: Why has the alignment declined?(You may tick more than 1 box)	Respondent skipped this question
Q86: Additional information.	Respondent skipped this question

PAGE 53: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

had since it was launched in 2005?(You may tick more than 1 box) trade issues in national development plannir , More priority given by private sector to trade issues Q88: Additional information. Respondent skipped this question Q89: What potential future contribution could the post-2015 development agenda? (Please choose no more than 5 options) Coherence in trade and development policy. Contribution to inclusive, sustainable growth Q90: Additional information. Respondent skipped this question Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options) Contribution of financing for development, Ensuring continued attention to trade issues Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development issues Contribution of financing for development, Ensuring continued attention to trade issues Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development issues Contribution of financing for development, Ensuring continued attention to trade issues . . Engaging the private sector in development issues Q92: Additional information. Respondent skipped this question Q92: Additional information. Respondent skipped this question . .		
Question question QBE 54: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE Coherence in trade and development policy, Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options) Coherence in trade and development policy, Contribution to inclusive, sustainable growth Q90: Additional information. Respondent skipped this question Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options) Contribution of financing for development, Ensuring continued attention to trade issues development Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options) Contribution of financing for development, Ensuring continued attention to trade issues development Q92: Additional information. Respondent skipped this question Q92: Additional information. Respondent skipped this question Q93: How in your view could the Aid-for-Trade Respondent skipped this	Q87: What impact has the Aid-for-Trade Initiative had since it was launched in 2005?(You may tick more than 1 box)	trade issues in national development planning , More priority given by private sector to trade
Q89: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose a more than 5 options)Coherence in trade and development policy, Contribution to inclusive, sustainable growthQ90: Additional information.Respondent skipped this questionQ91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)Contribution of financing for development, Ensuring continued attention to trade issues development .Q92: Additional information.Respondent skipped this questionQ93: How in your view could the Aid-for-TradeRespondent skipped this evelopmentQ93: How in your view could the Aid-for-TradeRespondent skipped this	Q88: Additional information.	
Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)Contribution to inclusive, sustainable growthQ90: Additional information.Respondent skipped this questionQ91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)Contribution of financing for development, Ensuring continued attention to trade issues development .Q92: Additional information.Respondent skipped this questionQ92: Additional information.Respondent skipped this questionQ92: Additional information.Respondent skipped this questionQ93: How in your view could the Aid-for-TradeRespondent skipped this	GE 54: H.1) IMPACT OF THE AID FOR TRADE INITIAT	IVE
Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)Contribution of financing for development, Ensuring continued attention to trade issues development , Engaging the private sector in development issues , Making a contribution to economic growth ar poverty eradication through inclusive, sustainable development , Helping to address issues of inequalityQ92: Additional information.Respondent skipped this questionQ93: How in your view could the Aid-for-TradeRespondent skipped this	Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose	Coherence in trade and development policy, Contribution to inclusive, sustainable growth
Aid-for-Trade Initiative make to the post-2015 Ensuring continued attention to trade issues development agenda? (Please choose a maximum of 5 options) Ensuring continued attention to trade issues development Ensuring continued attention to trade issues development Making a contribution to economic growth ar poverty eradication through inclusive, sustainable development Making a contribution to economic growth ar poverty eradication through inclusive, sustainable development Q92: Additional information. Respondent skipped this Q93: How in your view could the Aid-for-Trade Respondent skipped this	Q90: Additional information.	
Q93: How in your view could the Aid-for-Trade Respondent skipped this	Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum	Ensuring continued attention to trade issues in development , Engaging the private sector in development issues , Making a contribution to economic growth and poverty eradication through inclusive, sustainable development ,
	Q92: Additional information.	
Initiative be improved?	Q93: How in your view could the Aid-for-Trade Initiative be improved?	Respondent skipped this question

PAGE 55: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q94: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box. Respondent skipped this question